



# RED ONE MEDICAL DEVICES



## IN THE PROCESS OF SECURING GSA SCHEDULE 65-II-A

### Capability Statement

[www.redonemedical.com](http://www.redonemedical.com)

**Red One Medical** is a full service medical contract outsourcing company that connects leading medical device manufacturers with the Federal marketplace in order to improve patient care. Our mission is to provide customized healthcare products and services to government agencies and their patients. We offer Federal contracting officers an industry leading network of doctors and surgeons groups, medical device manufacturers, and pharmaceutical companies; combined with our SDVOSB reseller/wholesaler status. Our partnerships with Fortune 500 medical R&D companies allow us to build custom solutions for government agencies in order to fulfill any government need.



**CAGE:** 71UG3 | **DUNS:** 079250760 | **Phone:** (912) 484-8479

### Core Competencies

### Company Snapshot

**Medical Devices:** Red One Medical provides a wide range of medical device products (**Class I, II and III**) from leading medical device manufactures to include:

**Gov. Business POC:** Michael Bandy - V.P. of Sales

**Phone:** (912) 484 - 8479

**E-Mail:** [Michael@redonemedical.com](mailto:Michael@redonemedical.com)

**Address:** 102 Brandywine Road - Savannah, GA 31405

**Work Area:** Nationwide

**Socio-Economic Status:**

- ✓ General Healthcare Equipment
- ✓ General Surgical Equipment
- ✓ Durable Medical Equipment
- ✓ Implantable Surgical Hardware
- ✓ Biologics

- ✓ Small Business Enterprise
- ✓ Service Disabled Veteran Owned Small Business (SDVOSB)

#### Pharmaceuticals (Schedule II, III, IV, V)

- ✓ Generic drugs
- ✓ Patented drugs
- ✓ Biotechnology

#### Custom Research and Development Solutions

- ✓ Access to Fortune 500 research and development resources.
- ✓ Assess government agency needs before they arise.
- ✓ Partnerships with our vast network of medical manufacturers, distributors, doctors, surgeons, and industry leading experts.
- ✓ Technologically advanced solutions that reduce risk, costs, and labor

#### World Class Staff – Medical Device Industry & Government Contracting

Our team members have decades of experience with leading medical device companies; including: Medtronic, Depuy, Biomet, Nuvasive, Boston Scientific, St. Jude and Synthes. Additionally, our team members have over 50 years of experience in Federal contracting; working both for the government creating contracts for bid and in the private sector fulfilling them.

### Past Performance



#### Department Of Veterans Affairs

Details on F P D S.gov: [VA Contracting History](#)



#### Department of the Air Force

Details on F P D S.gov: [Air Force Contracting History](#)

### NAICS, & PSC Codes

### Differentiators

- 325411:** Medicinal and Botanical Manufacturing
- 339112:** Surgical and Medical Instrument Manufacturing
- 339113:** Orthopedic Devices, Surgical Supplies & Appliance Mfg.
- 339114:** Dental Equipment and Supplies Manufacturing
- 423450:** Medical, Dental, & Hospital Equipment Wholesalers
- 424210:** Drugs and Druggists' Sundries Merchant Wholesalers
- 4130:** Refrigeration & Air Conditioning Components
- 6505:** Drugs and Biologics
- 6515:** Medical and Surgical Instruments, Equipment, and Supplies

- ✓ **Red One Medical Devices is a certified Service Disabled Veteran Owned Small Business (SDVOSB)**
- ✓ Red One Medical has strategic partnerships with leading medical manufacturers which allows us to provide state of the art products to our customers.
- ✓ Red One Medical's sales and support teams are available at all times to support surgeons, hospital staff, and contracting officers.
- ✓ Red One Medical has assembled a team with extensive experience as medical sales representatives, contract specialists, and business managers.
- ✓ Red One Medical is dedicated to providing our customers with the highest quality products and services at competitive prices.

**Michael Bandy**  
Gov't Business POC



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