



# RED ONE MEDICAL DEVICES



GSA SCHEDULE 65-II-A "IN PROCESS"  
DLA DAPA [SP0200-18-H-0066](#)  
DEPT. OF THE ARMY BPA  
[\(W81K00-17-A-0012\)](#)

## Capability Statement

[www.redonemedical.com](http://www.redonemedical.com)

**Red One Medical** connects leading medical device companies with the federal marketplace. Red One is a turn key medical device and biologics reseller and exclusive distributor of several major brands. We provide government agencies with top tier medical products and services through our extensive partnership network. We work with key federal decision makers, doctors, surgeons and medical device manufacturers. Our founders, who have leadership experience in the military, government and corporate world help qualified medical device companies navigate the government space. Our goal is to provide best in class medical devices to America's military servicemembers and veterans.



**CAGE:** 71UG3 | **DUNS:** 079250760 | **Phone:** (917) 582-1904

## Core Competencies

## Company Snapshot

**Medical Devices:** Red One Medical is an **authorized distributor** for a wide range of medical device products from leading medical device manufacturers including:

**Product Questions:** Michael Bandy - EVP Business Development

**Phone:** (912) 484 - 8479

**E-Mail:** [Michael@redonemedical.com](mailto:Michael@redonemedical.com)

**Address:** 22 Barnard St., Suite 210, Savannah, GA 31401

**Work Area:** Nationwide

**Socio-Economic Status:**

- ✓ Small Business Enterprise
- ✓ Service Disabled Veteran Owned Small Business (SDVOSB)

### Stryker 24,000+ Products Covering Orthopaedic, Spine, Trauma, Joints+

- ✓ **Stryker Spine Portfolio:** [Biomaterials](#) [Cervical Fixation](#) [Disc-Solutions](#) [Interbody Devices](#) [Radiofrequency Ablation](#) [Spinal Access/Decom](#) [Spine Navigation](#) [Surgical Visualization](#) [Thoracolumbar Fixation](#) [Vertebral Body Replacements](#) [Vertebral Compression Fractures](#) [Infrastructure Room Design](#) [Integration Connectivity](#)
- ✓ **Stryker Joint Replacement Portfolio:** [Hip](#) [Knee](#) [Mako](#) [Navigation](#)
- ✓ **Stryker Trauma and Extremities Portfolio:** [Hip + Pelvis](#) [Tibia + Femur](#) [Foot + Ankle](#) [Shoulder + Elbow](#) [Hand + Wrist](#)

### Siemens Point of Care Analyzers, Reagents, Consumables, Accessories

- ✓ [DCA Vantage Analyzer: Hemoglobin A1c, Albumin, Creatinine, \(A:C\) Ratio](#)
- ✓ [CLINITEK Advantus: Urine Chemistry Analyzer \(500 tests/hour\)](#)
- ✓ [CLINITEK Status Plus Analyzer: Urinalysis Testing](#)
- ✓ [Xprecia Stride Coagulation Analyzer](#)
- ✓ [EPOC \(handheld wireless\) Blood Analysis System](#) (Exclusive Distributor)

### Brainlab Digital OR, Neuro/Spine/Orthopedic/ENT/CMF Surgery

- ✓ [Elements Multiple Brain Mets SRS](#)
- ✓ [Microscope Navigation](#)
- ✓ [Elements Spine SRS \(Spine Radiosurgery\)](#)
- ✓ [Airo: Mobile Intraoperative CT \(Functions With Existing O.R. Suites\)](#)

## Past Performance



### Department Of Veterans Affairs

Details on FPDS.gov: [VA Contracting History](#)



### Department of the Air Force

Details on FPDS.gov: [Air Force Contracting History](#)



### Department of the Army

Details on FPDS.gov: [Army Contracting History](#)

## NAICS & PSC Codes

## Differentiators

- 325411:** Medicinal and Botanical Manufacturing
- 339112:** **Surgical and Medical Instrument Manufacturing (Primary)**
- 339113:** Orthopedic Devices, Surgical Supplies & Appliance Mfg.
- 339114:** Dental Equipment and Supplies Manufacturing
- 423450:** Medical, Dental & Hospital Equipment Wholesalers
- 424210:** Drugs and Druggists' Sundries Merchant Wholesalers
- 4130:** Refrigeration & Air Conditioning Components
- 6505:** Drugs and Biologicals
- 6515:** Medical and Surgical Instruments, Equipment and Supplies

- ✓ **Red One Medical Devices is a certified Service Disabled Veteran Owned Small Business (SDVOSB).**
- ✓ Red One Medical has strategic partnerships with leading medical device and biologics manufacturers which allow us to provide best in class medical devices to the federal government.

## NIGP Codes

- 465-00-00:** Medical Devices, Hospital & Surgical Equipment
- 475-00-00:** Hospital, Surgical, Medical Related Accessories
- 967-57-00:** Pharmaceutical & Medical

Charles Pollak



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Red One Medical is fully owned and controlled by our President and CEO Charles Pollak, a Service Disabled Veteran