



RED ONE  
MEDICAL



SIEMENS  
Healthineers

## FOR IMMEDIATE RELEASE

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### Leading Medical Device Distributor Partners with Medical Technology Pioneer to Bring Cutting-Edge Point-of-Care Portfolio to VA Facilities Nationwide

**Savannah, GA - Feb. 6, 2018** - Red One Medical, a certified Service Disabled Veteran Owned Small Business (SDVOSB), is proud to represent medical technology pioneer, Siemens Healthineers, within the Veterans Administration environment, providing knowledge, experience and total service in the sales and implementation of Siemens Healthineers Point-of-Care Portfolio.

Siemens Healthineers Point-of-Care Portfolio provides error-free data and actionable results in minutes, utilizing cutting-edge technology backed by world-class technical support and education. Siemens is a leader among health care providers with 46,000 worldwide employees, making them the biggest supplier of medical technology infrastructures. They have been granted 12,500 patents, and combined, their products and services serve 209,000 patients every hour of every day, with 70% of critical clinical decisions being influenced by the type of technology provided by Siemens. Such technology enables the largest health care system in the United States, the Veterans Health Administration (VHA), which operates a nationwide network of 151 Medical Centers, 300 Veterans Centers, 820 Community-Based Outpatient Clinics (CBOCs), and 135 nursing homes that provide care to more than 8 million veterans.

With healthcare expenditures in the United States continuing to rise at an alarming rate, projected to reach \$4.4 trillion in 2018 (20.3% of projected gross domestic product)<sup>1</sup>, such an unsustainable rise presents many risks for the future of the nation's health care system, as well as its economy.

Laboratory testing is one factor that contributes to the rising health care expenditures. It is estimated that laboratory and pathology testing accounts for 4% of all yearly health care costs. Depending on the country, clinical setting, method, and specific tests evaluated, studies have shown that a relatively large percentage, up to 42%, of laboratory testing can be considered wasteful. Moreover, commonly ordered tests or test panels are often cited as being overused. Redundant testing alone has been estimated to waste up to \$5 billion annually in the United States.

Red One Medical, as a representative of Siemens, seeks to bring point-of-care solutions in SEPSIS, coumadin/warfarin management, chronic kidney disease, diabetes, and urinary tract infections throughout the VHA. The approach will empower caregivers of these facilities to utilize data and insights to make critical decisions, curbing wasteful and/or redundant testing.

### ABOUT RED ONE MEDICAL

Red One Medical is a certified Service Disabled Veteran Owned Small Business (SDVOSB) located in Savannah, Ga., which is wholly owned and operated by combat veterans. We are a Medical Device Distributor & Wholesaler with our primary focus on VA Medical Centers and Department of Defense (DoD) hospitals.

To learn more about Red One Medical, visit [RedOneMedical.com](http://RedOneMedical.com) or call 912.662.1443.

<sup>1</sup> Reference: <https://academic.oup.com/ajcp/article/145/3/355/1766513>